



**SWISS ALPINE TECHNOLOGY** 



The Safety Angel in your Pocket!!



Krynica 2012

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### The Situation/Problem







# Why did it bother me?





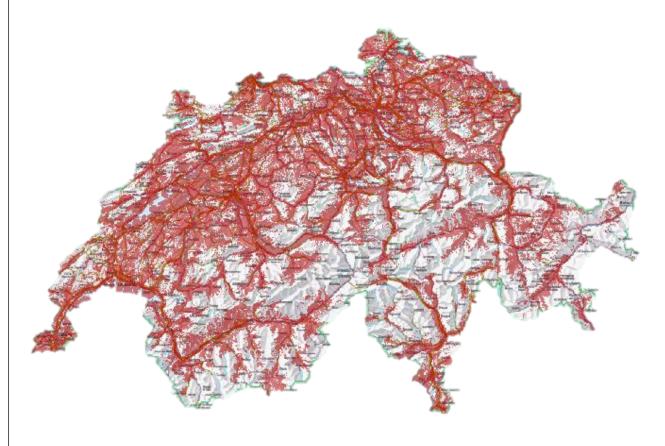
# Idea - Use the phone?







#### Issue - Poor network

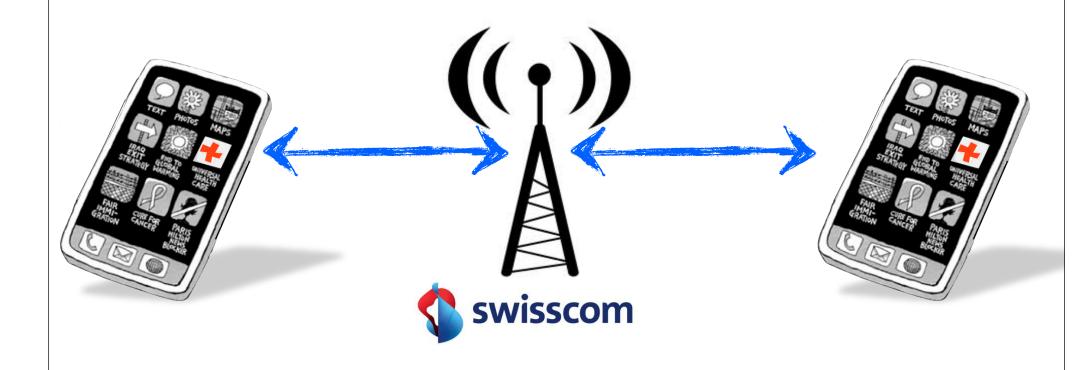


Murphy's law -When you need it, you don't have it ...





# Phones don't talk directly!

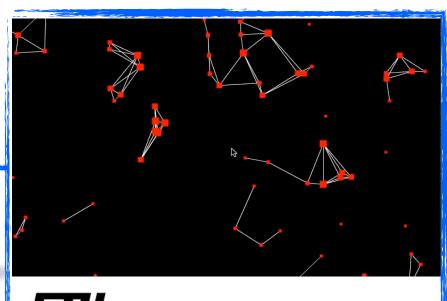






#### Let's connect them!







Eidgenössische Technische Hochschule Zürich Swiss Federal Institute of Technology Zurich

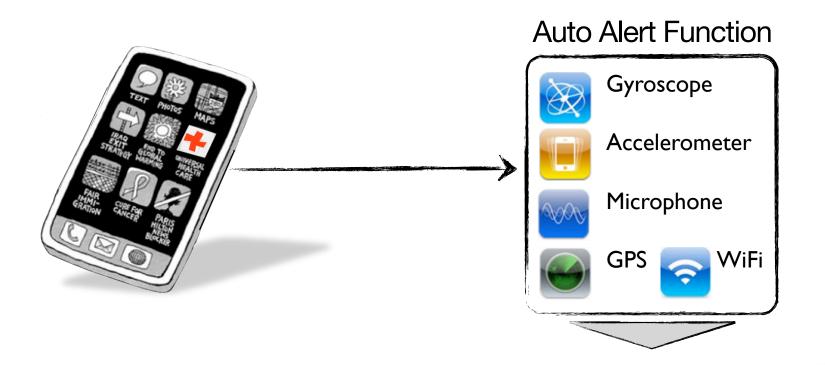


PHONES CONNECT REQUIRED!! REQUIRED!!





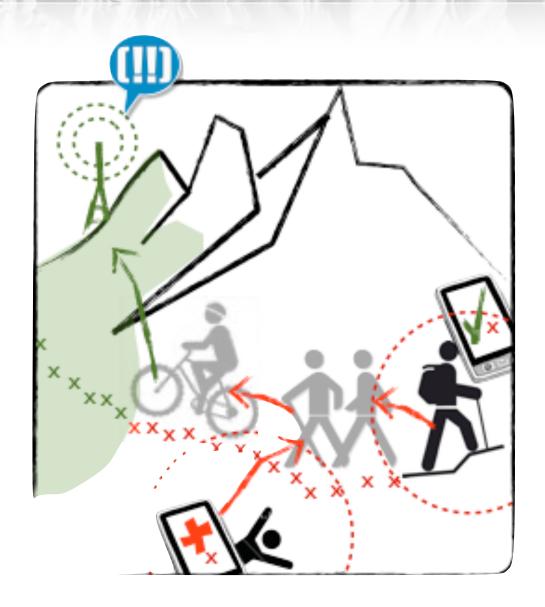
#### Lets make them think!



YOUR PHONE DETECTS ACCIDENT'S







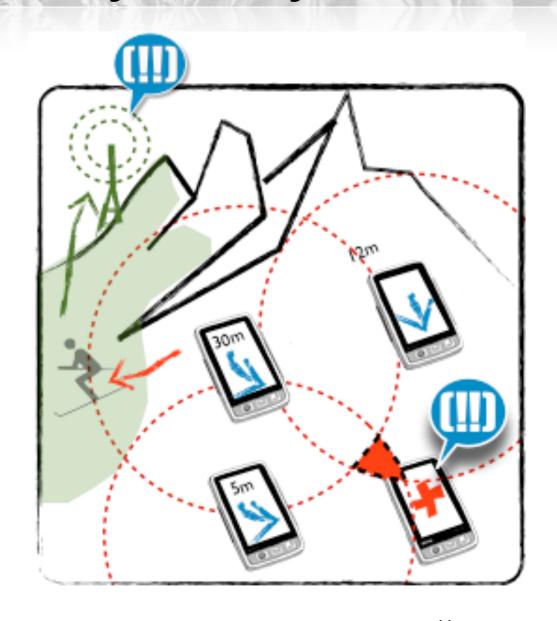
Grüezi Principle

Footprints (Off Net LKP\*)

Muto Alert







Mate Finder

**GPS** transmission

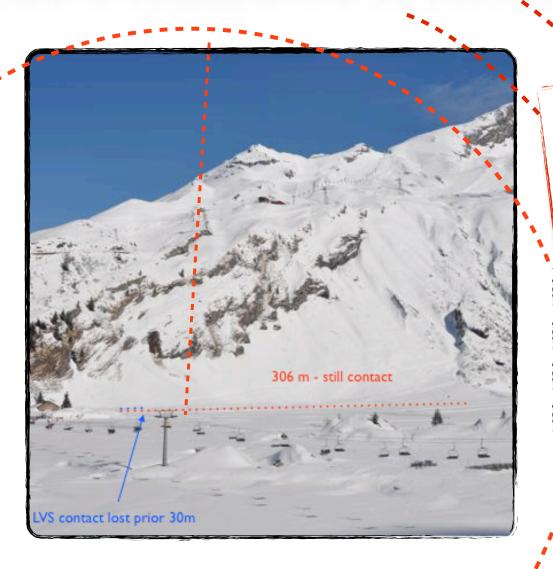
**WLAN** Triangulation

Acoustical Search

Walky Talky





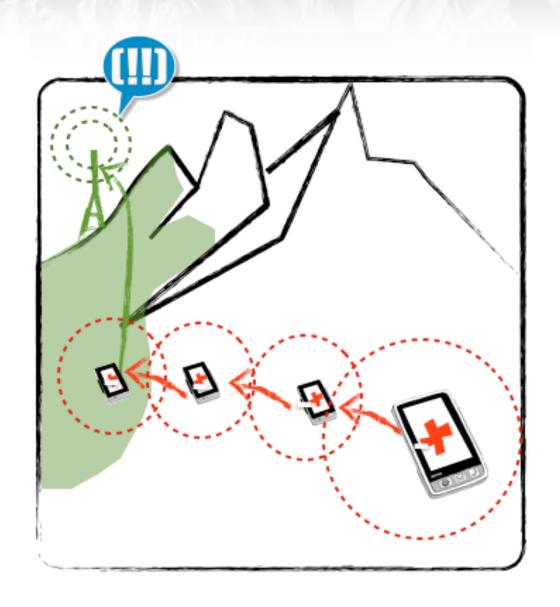


# Missing Person Search

- OFF NET LKP
- Phone Beacon ID
- Migh Altitude Search
- Push to Talk Option









Epidemic Spreading
Delay Tolerant
Status Confirmation



#### Uepaa - Biz Model

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Free

- Remote Alert

#### Daily Premium

- Auto Alert
- Remote Tracking
- Rescue Beacon
- GSM Map



In App Purchase



- Remote LKP's (Footprints)

- Air Rescue Beacon ID







- Remote Push to Talk Function





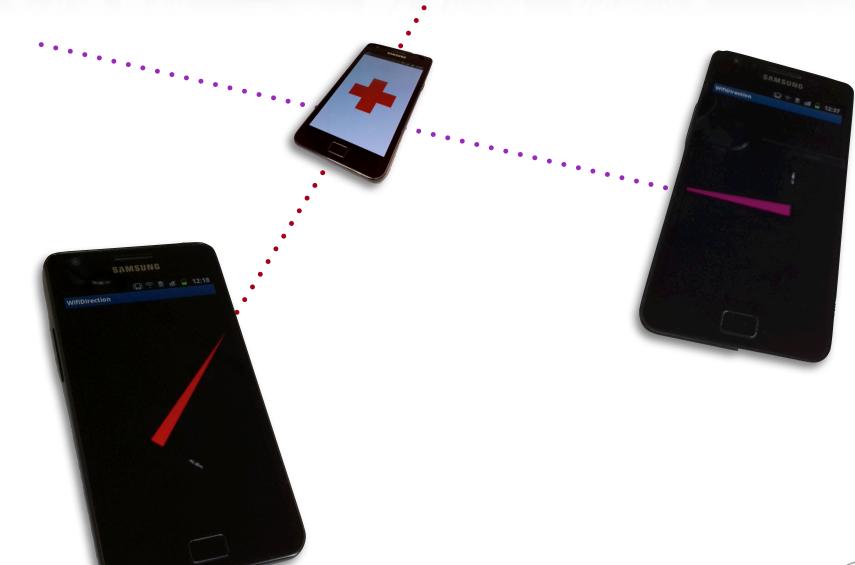


#### How that works





# ...our first beacon prototype

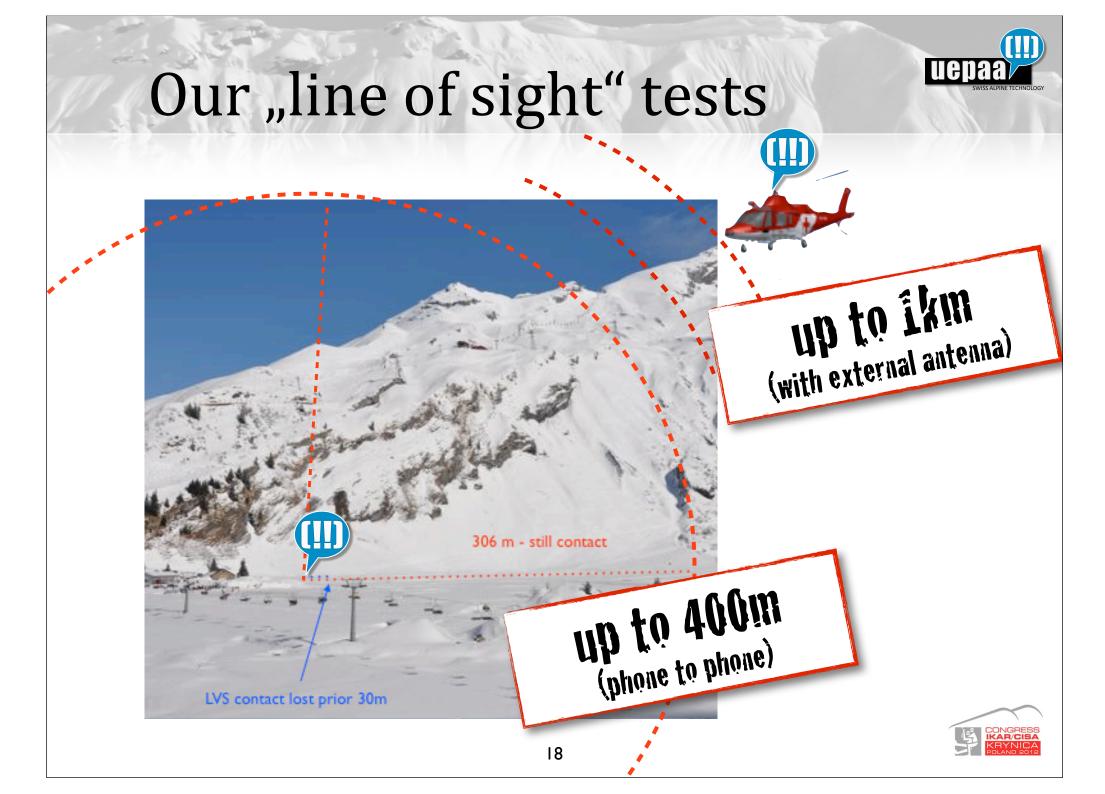






#### ...our first tests in snow







# Uepaa - in a nutshell















Mobile Communication Nerds Experts ;-)





Uepaa - in a nuts shaping the production

2011	2012 Product
☆ Business Idea	
Prototypes in Snow a	and Remote Areas
☆ Closing CHF 0,1	Mio Loan with Volkswirtschaftsstiftung (ZH)
<b>T</b> Partnering	With  Eidgenössische Technische Hochschule Zürich Swiss Federal Institute of Technology Zurich
Partne	ering with rega
☆ Clos	sing CHF 0,5 Mio Government Fund (CH)
	Closing CHF 1,5Mio Series Round A Financing
	☆ Establishment of Aktiengesellschaft
	Technology Transfer
Produc	t Development
	<b>☆ Krynica 2012</b>
J F M A M J J A S O N D	J F M A M J J A S O N D J F M A M J KARYCISA



#### Uepaa - in a nutshel

















































9 month old

🗹 8 employees, growing

**7** liters of coffee per day

6 startup awards (over 230k)

5+ month prior market entry

4 open positions (Dev. & Mkt)

3 strong partners (need more)

2+ Mio CHF in Equity and Funds

1 Vision (increase alpine safety)





## Ambassador quote







#### Questions & Input



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